

ALL4PACK

EMBALLAGE PARIS

4-7
NOV.
2024

Presentation of the trade show
News 2023-2024

INNOVATION
NEVER STOPS

November 2023

INTRO- DUCTION

For 2024, ALL4PACK EMBALLAGE PARIS, positioning as the leading and committed showcase, is promoting innovation, which must always be brought to the forefront. The various players involved must continue to innovate!

The challenges of sustainable development are more than ever at the heart of the issues. But the viability of solutions depends on their profitability and performance.

ALL4PACK EMBALLAGE PARIS is convinced of this and proclaims it: "**Innovation never stops!**".



INTRO- DUCTION

In France, ALL4PACK EMBALLAGE PARIS 2024 is the **leading international trade show** for **all packaging** and **all packaging players**.

It will bring together more than 1,100 exhibitors and brands and 50,000 professionals from 80 countries.

A showcase for all the latest innovations in sustainability, performance and profitability, it will continue to support all the challenges of today and tomorrow.



« We want to be a bigger, stronger and ultimately more useful show for the entire packaging ecosystem, all industries producing and using packaging. »

Guillaume Schaeffer, Director of the show

Main news in 2023

- A **new dedicated organizing team**, attentive to all the show's stakeholders
- **New ALL4PACK EMBALLAGE PARIS identity** launched in July 2023, with a new website
- **Renewed partnerships** with federations and the French and international media, **strengthening relations** with each of them
- **New partnership with WPO - World Packaging Organisation**, and more
- New **Pack Expert Committee** with 14 members of international groups
- Speeches by **political figures** addressed to the ALL4PACK EMBALLAGE PARIS community, and attendance at our events
- Regular **physical and remote meetings** in 2023 and 2024



Our events in 2023

Wednesday 20 September 2023

Les Rencontres

ALL4PACK EMBALLAGE PARIS

at PARIS RETAIL WEEK, Paris Porte de Versailles

Unique conferences about:
RETAIL PACKAGING IN THE AGE OF ENVIRONMENTAL PROTECTION.

With testimonies from:

- Brice KAPELUSZ, Chief Operating Officer **RAJA** France and **FEVAD** Director
- Ulrich PARFUM, Director of Product Marketing **RAJA Group**
- Bertrand SWIDERSKI, CSR Director **CARREFOUR** and **PERIFEM** CEO
- Gregory CHEKROUN, Logistics, Transport and Flow Director **FNAC DARTY**
- Fabrice PELTIER, Expert-consultant in packaging eco-design
- Alexis DUSANTER, Co-founder **BOCOLOCO**
- Julien BOCQUENET, Founder and CEO **COQLI**
- Isabelle BOUDARD, Head of CSR and Ethics, **MONOPRIX** Foundation

Webinars

Replays available on all4pack.com
And social networks #ALL4PACK

#1 Thursday 23 April 2023 [FR]

Single-use packaging and multi-use packaging: two complementary solutions not to put against each other.

#2 Thursday 15 June [FR]

Products for bulk sales: a packaging system adapted to avoid food waste and guarantee safety.

#3 Thursday 7 September [FR]

Logistical packaging: the "3Rs" are invisible to the consumer but significantly improve the environmental impact of the packaged product.

#4 Tuesday 5 December from 10am to 11am [ENG]

With Soha Atallah, World Packaging Organization Vice President
And Sylvia Vitale Rotta, Team Creatif Group Founder & CEO, EPDA President

and others to come in 2024



ALL4PACK EMBALLAGE PARIS

The Leading Event in France

for Packaging and Intralogistics Professionals

1,100 exhibitors and brands

A RICH AND VARIED OFFER

PROCESSING ■

Multi-industry processing machines /
Marking, coding

PACKAGING ■

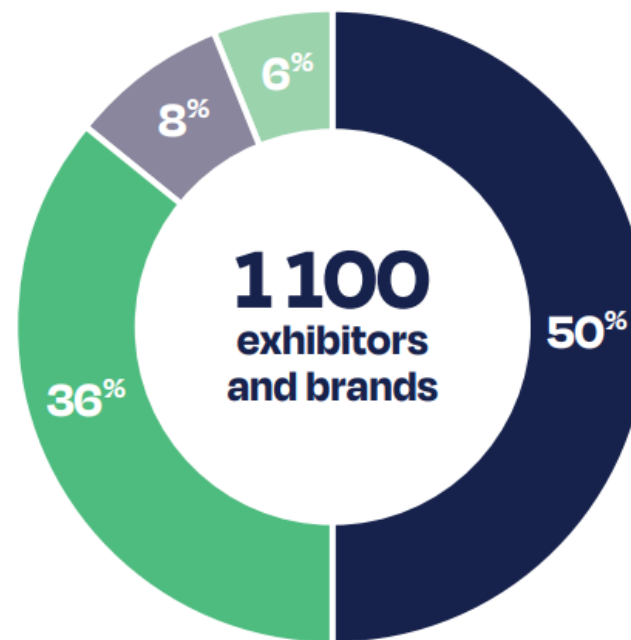
Packaging & containers for all markets /
Raw materials, consumables / Pavilions

PRINTING ■

Packaging printing, transformation, labelling

LOGISTICS ■

Handling / Secondary, tertiary and expedition
packaging machines (industry & e-commerce)



250
NEW
EXHIBITORS

300
MACHINES IN
OPERATION

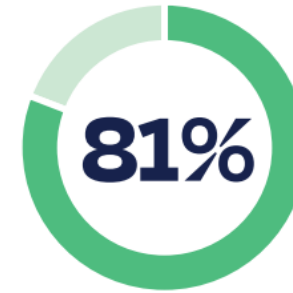
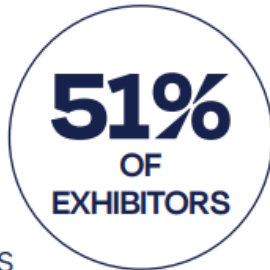
1,100 exhibitors and brands from 80 countries

TOP 10

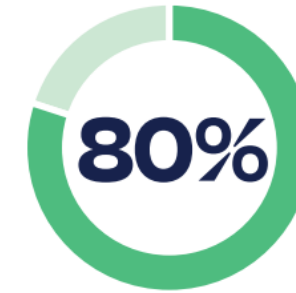
EXHIBITORS' COUNTRIES

(excl. France)

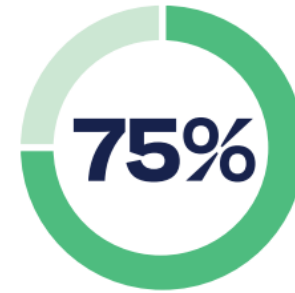
1. Italy
2. Germany
3. Turkey
4. Spain
5. Belgium
6. Netherlands
7. Portugal
8. United Kingdom
9. China
10. Roumania



of exhibitors consider attending ALL4PACK EMBALLAGE PARIS **important for their company**



of exhibitors noticed **a good business climate** at the exhibition



of exhibitors **are satisfied** by the quality of the 2022 visitors



We already look forward to seeing them at ALL4PACK PACKAGING PARIS 2024

Almost 60% of the show already booked,
including over 50% of international exhibitors



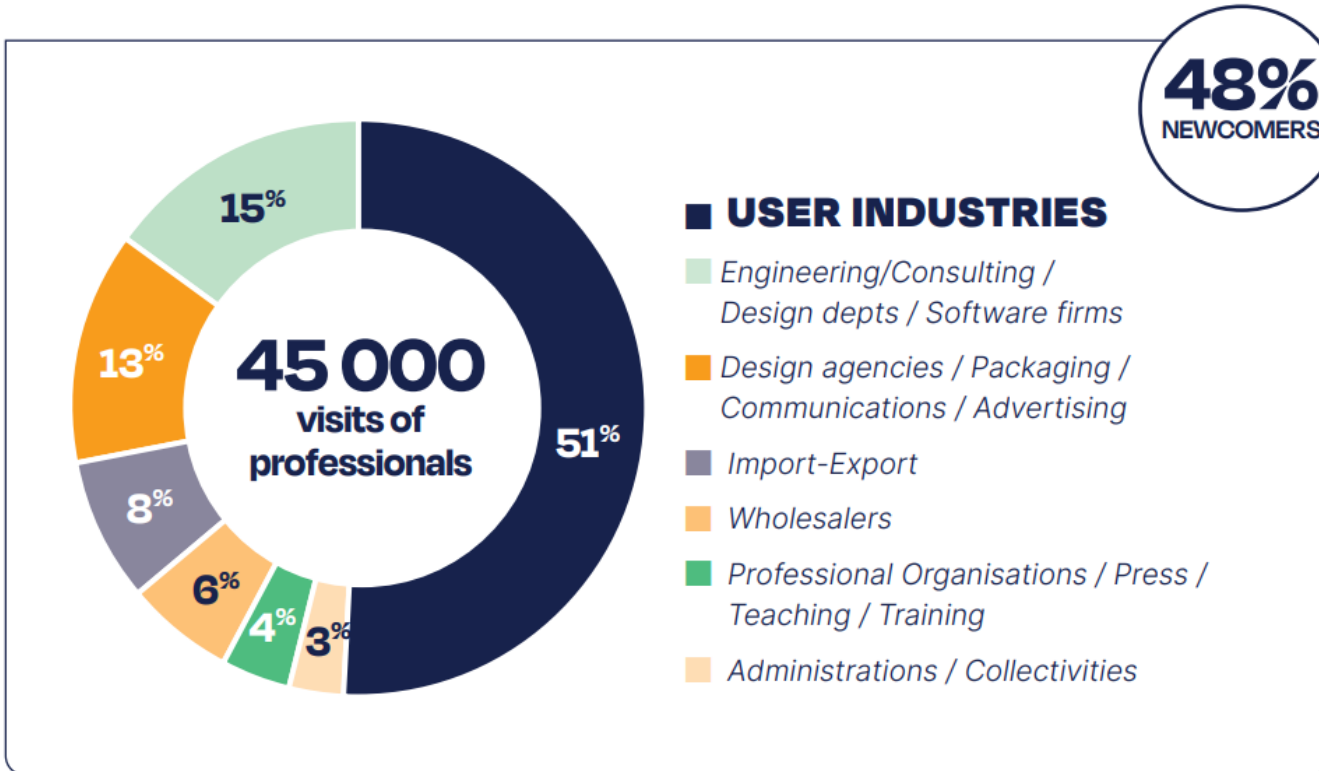
Map of the Trade Show at Paris Nord Villepinte, Halls 4 & 5



News 2024 in the Hall 4 :

- A larger **Startups Area**
- An **agora** for workshops or keynotes
Exhibitors and startup pitches
- A « **Circular Economy** » area : with recycling and reuse players
- **Coworking & Meeting area**

45,000 visits of professionals in 2022



TOP 10

VISITORS' COUNTRIES
(excl. France)

- 1. Belgium
- 2. Italy
- 3. Turkey
- 4. Algeria
- 5. Spain
- 6. Germany
- 7. Tunisia
- 8. Netherlands
- 9. United Kingdom
- 10. Morocco



FOCUS ON USER INDUSTRY MARKET



Sources: 2022 Statistics & Visitor Survey

45,000 visits of professionals in 2022

from all packaging and intralogistics user industries

AGRI-FOOD



BEAUTY HYGIENE



CONSUMER GOODS



INDUSTRIAL GOODS



BEVERAGE & LIQUIDS



DISTRIBUTION & E-COMMERCE



LUXURY

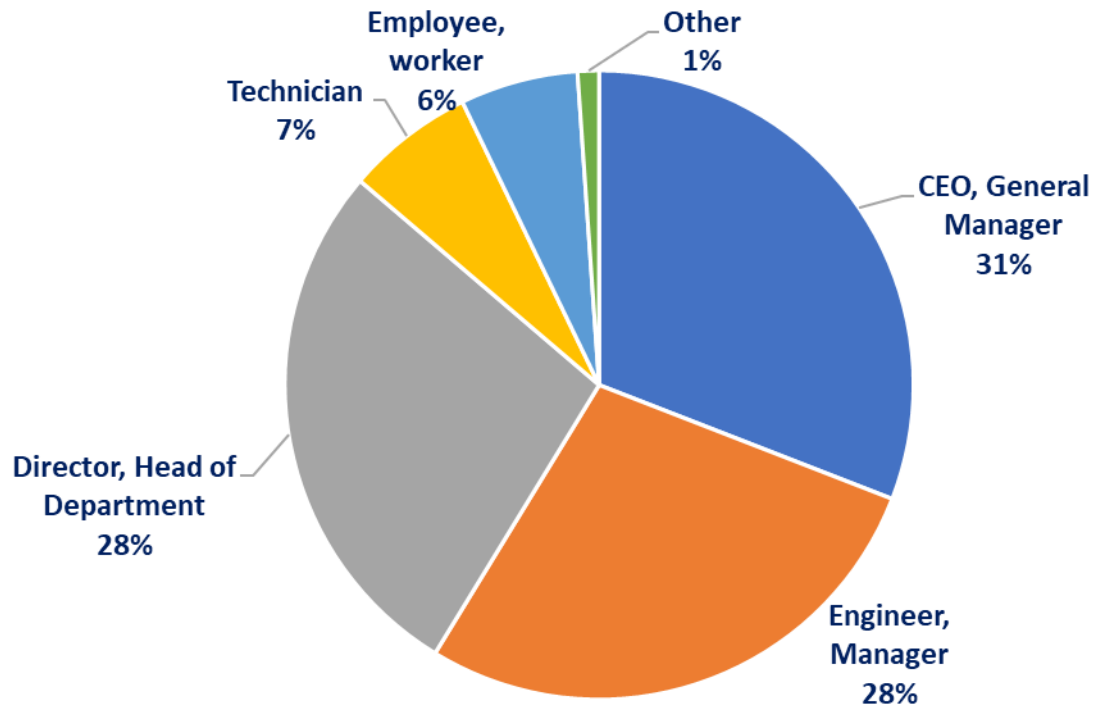


HEALTH / PHARMA



45,000 visits of professionals in 2022

with qualified positions and decision-makers



from various services:

SALES / IMPORT-EXPORT	20%
GENERAL DIRECTION / SITE DIRECTION	16%
PACKAGING / CONDITIONING	15%
PURCHASE	12%
PRODUCTION / MANUFACTURING	9%
R&D / STUDIES	7%
COMMUNICATION / ADVERTISING / CREATION / MARKETING	5%
MAINTENANCE & SERVICING / SECURITY	5%
METHODS & PROCESS	3%
LOGISTICS / SUPPLY CHAIN / WAREHOUSE / TRANSPORT / FREIGHT	3%
ADMINISTRATION / FINANCE / LEGAL / HR	2%
ENVIRONMENT / SUSTAINABLE DEVELOPMENT	1%
QUALITY / CONTROL	1%
IT	1%

45,000 visits of professionals in 2022



of visitors involved
in the **purchasing**
process



of visitors **satisfied**
by the **welcome**
on the booths

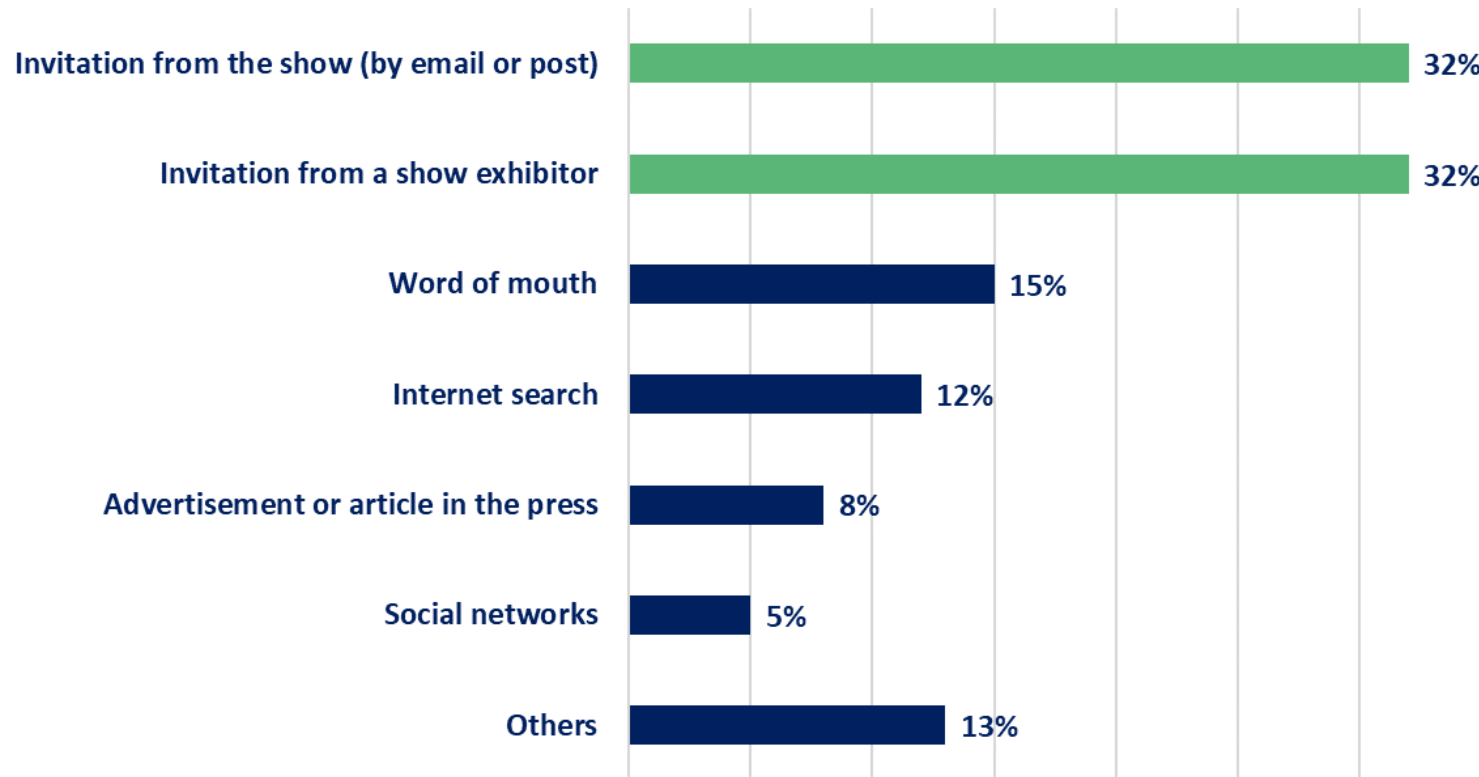


of visitors consider attending
ALL4PACK EMBALLAGE PARIS
important for their business



45,000 visits of professionals in 2022

How did you hear about the ALL4PACK Emballage Paris 2022?



We're doing everything to get visitors to the show, maximise your chances to get them on your booth!

You are the best ambassadors of the show!

Spread the word about your participation in the show and make maximum use of the invitations (electronic and paper) available in your exhibitor package.

Major multi-channel communications campaign

to raise awareness and attract as many visitors as possible to the show in 2024

WEBINARS

Since 2020, **webinars** have been offered about every quarter to packaging professionals, **providing them with practical and useful information.**

EMAILINGS

Regular campaigns from May to November 2024 **with dedicated messages for each target market.**

Visitor registration grid reworked to match exhibitor nomenclature as closely as possible **to encourage matching.**

MEDIA CAMPAIGNS

Advertising campaigns in **more than 30 specialist trade fair magazines**

SOCIAL MEDIA

Frequent posts to:

- provide information on trends and news in the packaging sector,
- **highlight exhibitors and their new products,**
- remind you of the latest news from the show, introduce the speakers at our webinars and conferences, etc.

PAID CAMPAIGNS Web & SM

In France and internationally, **visitor acquisition on priority targets**, from June to November: Google ads, LinkedIn ads, Facebook ads and retargeting.

ALL4PACK NEWSROOM

Articles posted every week on the website and shared via the monthly newsletter: **highlighting issues and news from the markets covered by the show**, with particular focus on production and packaging lines.

PRESS

Campaigns from April to December 2024: press releases, forums, interviews, press conferences, etc.
Development of our relations with the business media.

Specific actions Targeting Top Visitors & Matchmaking Top Visitors - Exhibitors

MAILING

Sending printed invitation cards to the most qualified targets (former loyal visitors and those pre-registered in 2022).

Expansion of the database to reach new prospects.

TARGETING TOP VISITORS

Identification of **50 key buyers** who absolutely must attend the show and specific campaigns targeting these profiles:

- **Top VIP** invitations
- **Top Buyers international delegations**
(see following slides)

VISITOR-EXHIBITOR MATCHMAKING SERVICE

developed specifically for 2024

- Creation of a connection platform between visitors and exhibitors.
- Promotion of the service to visitors via push emailing from the platform, HTML and telephone reminders.
- Setting up appointment schedules.
- Assisting participants before and during the show.
- Checking appointments on site.



Successful Top Buyers international delegations in 2022

A community of **220 Top Buyers** was set up and run locally until the show in 2022, and has continued to do so ever since.

40 Top Buyers were invited from 7 countries in Central Europe and North Africa:

- 7 from **Morocco**, 6 from **Tunisia**, 3 from **Algeria**
- 9 from **Poland**, 8 from **Hungary**, 4 from **Czech Republic**, 3 from **Austria**

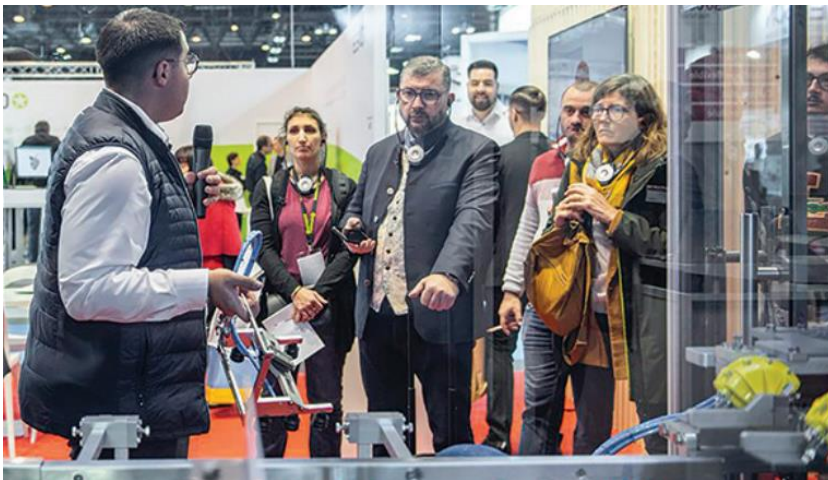
These buyers from major companies received support:

- before the show, to help them identify exhibitors:

25 meetings per buyer in average during the show.

- during the show: VIP services, guided tours, help in finding the solutions they were looking for:

2/3 said they placed orders during the show or in the following weeks



Algérie	Directeur Achat	Laboratoire Merinal	Pharmacie
Algérie	Directeur Général - CEO	Yaici Group	Agroalimentaire
Algérie	Directeur Général - CEO	Salah Plast	Emballage
Autriche	Directeur Achat	Meier Verpackungen GmbH	Emballages
Autriche	Directeur Général - CEO	Eckmüller KG	Emballages
Autriche	Directeur Achat	Austria Juice GmbH	Agroalimentaire
Hongrie	Directeur R&D	Doroti Pack	Emballages
Hongrie	Responsable Achat	Teva Gyógyszergyár Zrt.	Pharmaceutique
Hongrie	Directeur R&D	Hungerit ZRT.	Agroalimentaire
Hongrie	Directeur Général - CEO	Amco Kft.	Emballages
Hongrie	Responsable Achat	Rosmarin ZRT	Cosmétique
Hongrie	Responsable commercial	Javipa Nyomdaipari Kft.	Impression
Hongrie	Directeur Général - CEO	Amurex GM Hungaria KFT	Agroalimentaire
Hongrie	Directeur Général - CEO	Sheldon Industries	Emballage
Hongrie	Directeur Général - CEO	Folprint Zöldnyomda Kft.	imprimerie
Maroc	Directeur Achat	Lafarge Holcim	Industrie
Maroc	Directeur Général - CEO	Medjool Star	Agroalimentaire
Maroc	Directeur Achat	Sotherma	Emballage
Maroc	Directeur Achat	Distra Mutandis	Agroalimentaire
Maroc	Responsable Achat	Helio Rif / Capman / Cartonages du RIF	Emballage
Maroc	Directeur Achat	Mascar	Services
Maroc	Directeur Achat	Wana Corporate / Inwi	Télécom
Pologne	Directeur Logistique	Tarczynski S.A.	Agroalimentaire
Pologne	Directeur Général - CEO	6G Group sp. z o.o.	Emballage
Pologne	Directeur Achat	Folpak SP. Z O.O.	Emballage
Pologne	Directeur Général - CEO	Limes Machines Polska	Emballage
Pologne	Directeur Achat	Ntfy Jezak Rabiej Sp k S.A.	Agroalimentaire
Pologne	Directeur Production	Verona Products Professional	Cosmétique
Pologne	Directeur Achat	Intermal sp. J.	Emballage
Tchéquie	Directeur Achat	Nutrend D.S., a.s.	Agroalimentaire
Tchéquie	Directeur Achat	Dekos R, s.r.o.	Emballage
Tchéquie	Directeur Général - CEO	Obalovy Institut Syba s.r.o.	Emballage
Tchéquie	Responsable Achat	Crocodile ČR, spol. s.r.o.	Restauration
Tunisie	Directeur General Adjoint	Société Les Grands Moulins Du Cap Bon	Agroalimentaire
Tunisie	Directeur Pôle FMCG	Satem	Cosmétique
Tunisie	Directeur opérationnel	Ejem	Industrie
Tunisie	Gérant	Ecovillage Natural Beauty	Cosmétique
Tunisie	Directeur Etudes et Projets	Land'or	Agroalimentaire
Tunisie	Directeur Général	STEM	Emballage

Successful Top Buyers international delegations in 2022

I was very pleased with the number and quality of the 35 meetings I had at the show. I exceeded my initial expectations. I'll be back in 2024.

Top Buyer from Poland

I would like to thank you for this organisation and your support during the whole trip. It was a successful show with many interesting exhibitors and a very dynamic group of participants.

Top Buyer from Austria

I was able to identify some interesting printers and packaging equipment manufacturers offering innovative products. Communication is underway with all the exhibitors we met.

Top Buyer from Hungary

The visit to the show lived up to my expectations. I wouldn't have visited the show without the program.

Top Buyer from the Czech Republic

The Top Buyers program is an interesting concept that encourages the development of fruitful links and exchanges between buyers themselves, in addition to working with the show's exhibitors.

Top Buyer from Morocco



After this success, this Top Buyer program has been renewed and extended for 2024.

Content and Innovation at the core of the exhibition



Understanding, analysing, deciphering, and discussing the packaging revolution.

25 free conferences over 4 days, led by professionals who shared their experiences and outlook on current issues and the challenges that packaging user industries must face.

STARTUP AREA

Dedicated to innovative startups, companies and federations that are committed and actors of change.

The startups were able to exchange with the visitors on their stands and were also able to present their innovative solutions during pitches on **4 current themes**:

- Made by eco-conception
- La consigne
- Recyclage is beautiful
- The future is now



Content and Innovation at the core of the exhibition



ALL4PACK INNOVATIONS

AN INSPIRING, FORWARD-LOOKING & CREATIVE SPACE

101 INNOVATIVE PACKAGINGS DECODED

by our partner expert-consultant in eco-design of packaging, Fabrice Peltier.

ALL4PACK INNOVATIONS COMPETITION FINALISTS AND WINNERS CHOSEN BY A PANEL OF INDUSTRY EXPERTS:

Sustainable and Responsible Solution: **LEYGATECH**

Design and User-friendliness: **GOGLIO**

Innovative technology: **ENGILICO**

Futurist material: **TOSA**

Logistical performance: **RANPAK BV**

Special mention from the panel: **LIVINGPACKETS FRANCE**



SUCCESSFUL GUIDED TOURS

PACK INNOVATION TOUR AND PACK MACHINE TOUR: 2 tours designed to present innovative solutions chosen by experts: meetings with exhibitors, seeing machines in operation, and an introduction to the packaging of tomorrow.

An event supported by professional partner organisations



with exceptional media coverage

			
Nearly 400	100	+340,000	14,000
appearances in the specialist and economic media	journalists present at the exhibition	visits to the website in 2022	social network subscribers

Your contacts



Hélène TSOUNGUI
Marketing & Communication Director
helene.tsoungui@comexposium.com



Karen GALSTYAN
Sales Director
karen.galstyan@comexposium.com



Guillaume SCHAEFFER
ALL4PACK EMBALLAGE PARIS Director
guillaume.schaeffer@comexposium.com

Your Sales Contacts:



Véronique MARKARIAN
+33 (0)1 47 56 32 45
veronique.markarian@comexposium.com



Chanelle MOIFFO
+33 (0)1 76 77 12 13
chanelle.moiffo@comexposium.com

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EMBALLAGE PARIS

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NOV.
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INNOVATION
NEVER STOPS

Thank you !
See you soon.

More information:
www.all4pack.com

Follow the news of the show
on our social networks
#ALL4PACK

APPENDIX 1

Prices & Avantages



ALL4PACK EMBALLAGE PARIS 2024 Price List

Tarifs

Single price

Nombre de face(s) ouverte(s) Number of open sides	1	2	3	4
Surface nue Bare surface	339€	357€	365€	369€

Attribution des faces ouvertes (selon disponibilité) :

Open sides allocation (according to availability):

- 2 faces ouvertes (2 open sides) : minimum 15 m² (sq.m)
- 3 faces ouvertes (3 open sides) : minimum 36 m² (sq.m)
- 4 faces ouvertes (4 open sides) : minimum 48 m² (sq.m)

Pour info, jusqu'au 31 janvier 2023 :

Tarifs early bird

Early bird price

Nombre de face(s) ouverte(s) Number of open sides	1	2	3	4
Surface nue Bare surface	326€	343€	350€	355€



ALL4PACK EMBALLAGE PARIS 2024 Price List

ÉQUIPEZ VOTRE STAND

Équipement obligatoire de 12 à 24 m² inclus.

3 types d'équipements de stands au choix, à ajouter au prix de la surface nue

- Essentiel (de 12 à 48 m² inclus) + 211 € HT/m²
- Essentiel Plus (de 24 à 48 m² inclus) + 255 € HT/m²
- Comexposium - Design M. Joulia jusqu'à 36 m² + 244 € HT/m²

NB :

- Stand nu possible à partir de 25 m² inclus

EQUIP YOUR STAND

Compulsory equipment from 12 to 24 sq.m included.

3 types of stand equipment to be added to the space only price.

- Essentiel (from 12 to 48 sq.m included) + € 211 VAT excl./sq.m
- Essentiel Plus (from 24 to 48 sq.m included) + € 255 VAT excl./sq.m
- Comexposium - Design M. Joulia up to 36 sq.m + € 244 VAT excl./sq.m

NB:

- Space only stand, possible, from 25 sq.m included

ASSURANCE : 8 €/ m²

Minimum 211 € HT - Maximum 2 112 € HT

INSURANCE: € 8/ sq.m.

Minimum € 211 VAT excl. - Maximum € 2,112 VAT excl.

PACK EXPOSANT (obligatoire) : 1 Business Pack Exposant par société :

YOUR EXHIBITOR PACK (compulsory): 1 exhibitor business pack by company:

	Business Pack One 1 420 €	Business Pack Plus 1 804 €
Accès à l'espace exposant permettant la gestion en ligne de votre inscription 24/24h / Access to the online exhibitor area for management of your registration and exhibition 24/7	X	X
Badges exposants / Exhibitor badges: 1 badge / 3 m ² (sqm)	X	X
Accès à l'espace VIP / Access to the VIP club	X	X
Société ou raison sociale référencée sur les listes exposants & plans du salon (sur site, site internet et application mobile) / Company name on the exhibitor lists & floor plans (on site, website and mobile app)	X	X
Media kit (bannières web personnalisées avec votre n° de Stand) / (customized web banners with your company name and stand number)	X	X
Visibilité médiatique (casier de presse, accès au service de presse, promotion de vos innovations, couverture médiatique auprès de la presse / Media visibility ("press kit" rack, access to the press club, promote your innovation, media coverage)	X	X
1 forfait de présentation d'un de vos produits ou services dans le catalogue en ligne / Presentation of one of your products or services in the online catalogue		X
Cartes d'invitation (dans la limite des stocks) / Customer Invitation cards (limited stocks)	X	X
E-invitation illimité / Unlimited Customer E-invitation	X	X
Badges VIP pour vos visiteurs / VIP visitor badges for your customers	X	X
Le lecteur de badge qui permet une qualification de vos contacts clients instantanément en utilisant votre propre Smartphone / Badge READER licences for smartphone		X

Machines Exhibitors ALL4PACK EMBALLAGE PARIS 2024

Special discounts and prices

The **exhibition of machines**, real strength of the ALL4PACK EMBALLAGE PARIS trade fair, is supported by Comexposium by offering exhibitors of machines **in the Process, Printing and Logistics sectors** (excluding Packaging) the following advantages*:

- **Special Discounts :**

- **-25 €/m² for a booth from 60 to 109 m²**
- **-30 €/m² for a booth > 110 m²**



Nombre de face(s) ouverte(s) Number of open sides	1	2	3	4
Surface nue Bare surface	339€	357€	365€	369€

-25€ or -30€ depending on the size of the stand > 60 m², applicable to the total surface

- **Machines Exhibitors Pack – Special Prices :**

- **Business Pack One 2024 « Machines Exhibitors » : 1365 € vs. 1420 €**
- **Business Pack Plus 2024 « Machines Exhibitors » : 1575 € vs. 1804 €**

* Subject to the exhibitor making a written commitment to the Comexposium sales team (before validating their registration) to present one or more machines on their stand at ALL4PACK EMBALLAGE PARIS from 4 to 7 November 2024.

APPENDIX 2

The Pack Expert Committee



The Pack Expert Committee 2023-24

Its missions

The Pack Expert committee is the packaging and intralogistics think-tank for the 2024 edition of ALL4PACK EMBALLAGE PARIS

ALL4PACK EMBALLAGE PARIS 2024 is renewing its Pack Expert committee in order to anchor the show in the industry's current affairs and make it a source of inspiration by decoding innovations, trends and regulations.

Now in its 7th edition, the Pack Expert Committee, chaired by the show director Guillaume Schaeffer, will be bringing together **key accounts, packaging-using companies and industry experts** with Fabrice Peltier, an expert packaging consultant, for practical discussions throughout the run-up to the show and during the 4 days of the show, from 4 to 7 November 2024.

These quarterly meetings will provide an opportunity for members to discuss current issues and their expectations, and to use their combined expertise to ensure that the show is firmly rooted in the concerns, future and current affairs of a fast-changing ecosystem (e.g. adjusting the show's offering, defining and contributing to conferences, enhancing the show's communication plan, etc.).

During these meetings, members will also be able to meet with key packaging players from associations, federations and political institutions.

Lastly, the Pack Expert committee will be the main panel of judges for the ALL4PACK INNOVATIONS 2024 competition, the winners of which will be presented with their prizes during the show.

The Pack Expert Committee 2023-24

Its members

on July 1st 2023



Benjamin Bollot
P&G



Philippe Bonningue
L'ORÉAL



Flore Budin
JEAN BOUTEILLE



Valentin Fournel
CITEO



Marie-Pierre Gaillard
Groupe LÉA NATURE



Olivier Larose
CCEP - Coca-Cola
Europacific Partners



Jérôme Lerouge
BEIERSDORF



Jean-Pascal Martin Festa
RÉMY COINTREAU



Stéphane Merlet
FLEURY MICHON



Bénédicte Roucayrol
PIERRE FABRE



Benoit Tausky
ECOTONE



Alexandre Vernier
Groupe BEL



Fabrice Peltier
Expert Packaging



Guillaume Schaeffer
ALL4PACK
EMBALLAGE PARIS

The Pack Expert Committee 2023-24

Its members

on July 1st 2023

- **Benjamin BOLLLOT**, Packaging Innovation Manager upstream
- **Philippe BONNINGUE**, Packaging & Circular Economy Stewardship
- **Flore BUDIN**, Zero waste project manager
- **Valentin FOURNEL**, Eco-design & Reuse Director
- **Marie-Pierre GAILLARD**, Packaging Projects Manager
- **Olivier LAROSE**, Director of Sustainable Development
- **Jérôme LEROUGE**, Head of Packaging Development
- **Jean-Pascal MARTIN-FESTA**, Group Chief Purchasing Officer
- **Stéphane MERLET**, Packaging Engineer
- **Benoit TAUSKY**, Head of Packaging Europe
- **Bénédicte ROUCAYROL**, Head of Packaging Innovation & Prospective
- **Alexandre VERNIER**, Head of Packaging Innovation & CSR
- **Fabrice PELTIER**, Expert consultant in packaging eco-design
- **Guillaume SCHAEFFER**, Director of the show ALL4PACK EMBALLAGE PARIS

PROCTER & GAMBLE

L'ORÉAL

JEAN BOUTEILLE

CITEO

Groupe LÉA NATURE

COCA-COLA EuroPacific Partners France

NIVEA (BEIERSDORF AG)

RÉMY COINTREAU

FLEURY MICHON

ECOTONE

PIERRE FABRE

Groupe BEL

APPENDIX 3

Visitors Examples in 2022



Visitors 2022 - Examples of important companies ✱

Food Industry

ANDROS	FROMAGERIES BEL
ASAHI KASEI CORPORATION	GENERAL MILLS
BARILLA	GERSON PIERROT GOURMAND
BASF SE	GROUPE AVRIL
BEL	GROUPE BIGARD
BERRY SUPERFOS	GROUPE LDC
BONDUELLE	GROUPEMENT LES MOUSQUETAIRES
BUHLER HAAS MEINCKE	GRUPO LANTERO
BUNZL MAGYARORSZÁG KFT.	GUILLIN
CANDIA	HAAGEN DAZS
CARREFOUR	HENKEL
CASTEL ALGERIE	INRAE
CONSTANTIA FLEXIBLES	INTERMARCHE
COOP ITALIA	JINDAL FILMS
COOPERATIVE U ENSEIGNE	LABELVIE
CROWN	LACTALIS
DUPONT	LDC
EASTMAN	LESIEUR
ESEPAC	LIDL
ESTAVAYER LAIT SA	LINCO
ETI FOOD	LYONDELLBASELL
EUROSERUM	MATERNE
FAERCH FRANCE	MC CAIN
FRANCE FRAIS	MC CORMICK

✱ with qualified positions and decision-makers
from various services see page 12

Visitors 2022 - Examples of important companies ✱

Beverage & Liquids

BAGATELLE SPIRIT	NOVAPET S.A.
BALCONI DOLCIARIA	OENO
BARDINET	OKI EUROPE
BDE	ONDULYS
BEFCO INDUSTRIA LDA	ORSE MAKINE
BELGIAN BOTTLING COMPANY BV	OVELAR
BETAPACK	PELLICONI
COCA-COLA EUROPACIFIC PARTNERS	PERNOD RICARD
ELINK	RÉMY COINTREAU
FMC	REVOMAC
FRAGRANCE AND FLAVOUR IMPEX	RKW
HADDAD DISTILLERIES	SACMI WEST EUROPE
ITOCHU DEUTSCHLAND GMBH	SAVERGLASS
KRONES SA	SCAMARK
LAVAZZA	SIDEL
LEBANESE DE BOISSON	SIMSEK PLASTIK
LES EAUX MINÉRALES D'OULMÈS	ST PATRICK'S DISTILLERY LTD
LES GRANDS CHAIS DE FRANCE	TERROIRS ET VIGNERONS DE CHAMPAGNE
LSDH	TIFLEX
MANSOURH SPA	TRELLEBORG SEALING SOLUTIONS
MARIE BRIZARD WINE AND SPIRITS	TRIO WORLD
MARTEL MUM PERRIER JOUËT	VIBRAC EUROPE LTD
MERCK ILAC SANAYI	VILGENIS
MOËT & CHANDON	VOLCKE AEROSOL CY
NESTLÉ	WILLIAM PITTERS INTERNATIONAL

✱ with qualified positions and decision-makers
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Visitors 2022 - Examples of important companies ✱

Distribution & e-commerce

ADEO	HONEYWELL
ALD	IKEA
ALTAVIA	INTERMARCHÉ
ANRH	ITM ALIMENTAIRE
ANTALIS	KAR
ASMODEE	KINGFISHER
AUCHAN	KUEHNE+NAGEL
AVERY DENNISON	LEROY MERLIN
BIZERBA	LIDL
BNP PARIBAS LEASE GROUP	LIDL FRANCE
BONPRIX	LYRECO
CARREFOUR	MONDI GROUP
CORA	MONOPRIX
DATALOGIC FRANCE	NATURE ET DECOUVERTES
DECATHLON	OXYBUL
DELHAIZE	PAREXLANKO - GROUPE SIKA
DEMATIC	POINT P
DIRECT PACKAGING SOLUTIONS LTD	POMONA
DONGSHAN	RAJA
ELECTRO DEPOT	SONEPAR
FLENDER GMBH	SYSTEME U
GROUPE LABEL'VIE	TEUFELBERGER GMBH
GXO FRANCE	TRANSFER MULTISORT ELEKTRONIK
HB FULLER	VPK
HLP CLEAR PACKAGING PRODUCTS INC	

✱ with qualified positions and decision-makers
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Visitors 2022 - Examples of important companies ✱

Consumer Goods

ADEO	LA POSTE
ARC	LA REDOUTE
ARCADIS HOLLAND	LAGARDERE TRAVEL RETAIL
ARKEMA	MAPA SPONTEX
ATLANTIC	PROCTER & GAMBLE
BIC	RENAULT CLEON
CARREFOUR	ROCKWELL AUTOMATION
CLAIREFONTAINE	SAC
COLGATE-PALMOLIVE	SCHMIDT
DECATHLON	SCHNEIDER ELECTRIC
EMINENCE	SEB
ETEX	SHENZHEN YUTO PACKAGING TECHNOLOGY CO LTD
FAURECIA INTERIOR SYSTEM	SISECAM
FD LOGISTIQUE	SUDZUCKER
GALEC - GT DRIVE LECLERC	SWM
GEODIS	TEFAL
HENKEL	TOTALENERGIES
IDEMIA FRANCE	UNILEVER
JOHNSON & JOHNSON CONSUMER HEALTH	VALEO
KINGFISHER	VESTEL ELEKTRONIK AS.

**✱ with qualified positions and decision-makers
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Visitors 2022 - Examples of important companies

Industrial Goods

AIRBUS HELICOPTERS	GROUPE ATLANTIC	PILZ	SNOP
ALTAVIA	GROUPE FOURNIER	POCLAIN HYDRAULICS INDUSTRIE	SOITEC
AMADA EUROPE	GROUPE MILLET	PPG	SOPREMA
APROLIS	HAGER GROUP	PRECIA MOLEN	STAUBLI
ARC FRANCE	HILTI FRANCE	RADICI INNOVA	TERREAL
ARKEMA	HITACHI EUROPE SAS	RAJA	TEUFELBERGER
BDR THERMEA	HOLCIM	RENAULT	THALES SIX GTS FRANCE SAS
BDR THERMEA	IDEX	RICHARDSON	TOYOTA MOTOR EUROPE
BERNER	IMERYS	ROMACO	TVH PARTS NV
BILLERUD	KONICA MINOLTA BSF	SAARGUMMI GERMANY	VAILLANT INDUSTRIAL SLOVAKIA
BOBST IBERICA	KSB	SABIC HPP	VAILLANT INDUSTRIAL SLOVAKIA, S.R.O.
BONTAZ	KUKA AUTOMATISME ROBOTIQUE SAS	SAGEMCOM	VALEO
BOSCH REXROTH	LAPEYRE	SAICA NATUR CYCLE PLUS	VESTEL ELECTRONIC
BOSTIK	LECTRA	SAICA-PACK NORD	VISIATIV
CANON	LEGRAND	SAINT GOBAIN	VITESCO
CONTINENTAL AUTOMOTIVE FRANCE SAS	LENZE	SAINT GOBAIN	VITESCO TECHNOLOGIES SAS
CROMOLOGY	LES EAUX MINÉRALES D'OULMÉS	SARL PECMAN	WENGLOR FRANCE
DECORAMA	LINAK FRANCE	SCHMIDT GROUPE	WILFRIED HEINZEL AG
DIRICKX	LYONDELLBASELL	SCHNEIDER	WILO FRANCE
EFI	MAXAMCORP INTERNATIONAL	SCHÜTZ FRANCE	WIPOTEC
EIFFAGE ENERGIE SYSTEMES CLEMESY	MITSUBISHI ELECTRIC EUROPE B.V.	SEALED AIR	
ELM.LEBLANC	MURRELEKTRONIK SAS	SIEMENS S A S	
ESSILORLUXOTTICA	NITTO KOHKI EUROPE GMBH	SIKA AUTOMOTIVE	
ETEX BP FRANCE	OMRON	SKF FRANCE	
EUROSTYLE SYSTEMS	ONDURA	SMR AUTOMOTIVE SYSTEMS FRANCE SA	
GREIF	PARKER HANNIFIN MANUFACTURING FRANCE SA	SNCF	

Visitors 2022 - Examples of important companies ✱

Health & Pharma

3M	EURAPHARMA	PAUL HARTMANN SAS
AGPC	GE HEALTHCARE	PERRIGO
AKKA	GUERBET	PIERRE FABRE
ALK	HARRO HOEFLIGER	SANOFI
ALLFLEX EUROPE	HOLLISTER ULC	SARTORIUS
AMCOR	HONEYWELL	SEPTODONT
APTAR PHARMA	IDORSIA PHARMACEUTICALS LTD	SEQENS CONSUMER HEALTH CARE
ASPLA	JENSEN FRANCE	SOFIC
BAXTER	JOHNSON & JOHNSON	STERIMED
BAYER	JOHNSON & JOHNSON CONSUMER HEALTH	SYSTECH
BBGR	LABORATOIRE MAYOLY SPINDLER	TES
BECTON DICKINSON	LABORATOIRES URGO	TEVA Hungary
BIOCODEX	LFB BIOMEDICAMENT	TLEMS PACK
BIOMERIEUX	MACOPHARMA	UNITHER
BOEHRINGER INGELHEIM	MAOPRODUCTIONS	UPSA
CENEXI	MAYOLY	URGO
CEVA SANTÉ ANIMAL	MERCK	VIATRIS
CFAO HEALTHCARE	MERCK MILLIPORE	VIRBAC
COGNEX	MERINAL LABORATOIRES	VYGON
ESSILORLUXOTTICA	MSD	
ETABLISSEMENT FRANCAIS DU SANG	NEMERA	

✱ with qualified positions and decision-makers
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Beauty Hygiene

APTAR	MCBRIDE
BERRY PET POWER NL	NISSHA EUROPE GMBH
CHANEL	PROCTER & GAMBLE
CLARINS	SCHNEIDER ELECTRIC
L'OCCITANE - LABORATOIRES M&L	SHISEIDO
COESIA	SISLEY COSMETICS
ESSITY	UNILEVER
LOREAL	
ESSITY OPERATIONS FRANCE	
ESTEE LAUDER COMPANIES	
FAREVA	
FILORGA	
FIRMENICH	
GEMEY	
GRAPHIC PACKAGING INTERNATIONAL	
GROUPE PIERRE FABRE	
GROUPE ROCHER	
IFF INTERNATIONAL FLAVORS AND FRAGRANCES	
IMA GROUP	
JOHNSON & JOHNSON	

**✱ with qualified positions and decision-makers
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Luxury

CHANEL
CHLOE
CLARINS
DEGRENNE
DIOR
DIOR COUTURE
ESSILORLUXOTTICA
GUERLAIN
HERMES
HERMES PARFUM
HERMES SELLIER
LALIQUE
LE BON MARCHE RIVE GAUCHE
LVMH
L'OREAL
PARFUMS CHRISTIAN DIOR
PUIG FRANCE
REMY COINTREAU
ROLEX SA
ROOSEVELT
SMCP
YSL

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